

WEALTH & EMPOWERMENT INSTITUTE IN ASSOCIATION WITH TRACY INTERNATIONAL HIGH PERFORMANCE LEADERSHIP

The keys to building effective executives, high performance teams and world-class organizations.



THE NEED

Knowledge, technology and competition are increasing today at a rate never seen before.

To survive and thrive in a fast-changing world, executives and organisations must out-team, out-think and out-perform their competitors – every single day!

THE SOLUTION

The *best* companies have the

best people, and top people are those who think and act faster and better than others. High Performance Leadership gives you the ideas, methods, strategies and techniques used by all highly effective executives, profitable businesses and world-class teams. You learn specific, proven, practical ways to plan, organise, staff, manage, motivate and think *better* than ever before.

You learn how to get more done with fewer resources, and how to function effectively in times of rapid change.

HOW YOU BENEFIT

Each session gives you a series of practical ideas you can use immediately to get better results.

You receive specific action-oriented recommendations that can be applied to every area of your organisation to achieve world-class status.

SESSION TITLES:

- ☞ Becoming a Leader
- ☞ Strategies for Effective Leadership
- ☞ Entrepreneurial Thinking
- ☞ Military Principles of Strategy
- ☞ The formula for Strategic Planning
- ☞ How Excellent Leaders Lead
- ☞ Key Functions of Managers
- ☞ Fielding a Winning Team
- ☞ Building Peak Performance Teams
- ☞ Communicate with Power
- ☞ The Customer is Always Right
- ☞ Meeting Management Magic
- ☞ A Great Place to Work
- ☞ Motivating People for Maximum results
- ☞ Getting the Best Out of Others
- ☞ The Manager, Coach and Confidant
- ☞ Boasting Employee Performance
- ☞ Becoming a Master of Change
- ☞ Seven Secrets of Managerial Success
- ☞ Getting the most Out of Yourself
- ☞ Setting Your Priorities
- ☞ The Pursuit of Personal Excellence
- ☞ Negotiating Strategies and Tactics
- ☞ Balancing Your Total Life
- ☞ Coping With Difficult People
- ☞ Delegation – The Key to Leverage
- ☞ Inspecting What You Expect
- ☞ How to Solve Every Problem
- ☞ Making The Best Decisions

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